

Quarterly report

Quarterly report on results for the first quarter ended 31st May 2004. The figures have not been audited.

CONDENSED BALANCE SHEET

| | AS AT END OF CURRENT QUARTER <u>31.5.2004</u> RM'000 | AS AT PRECEDING FINANCIAL YEAR END <u>29.2.2004</u> RM'000 |
|--|---|---|
| PROPERTY, PLANT AND EQUIPMENT | 7,964 | 5,782 |
| INTANGIBLE ASSETS | | |
| Research & Development Cost Deferred | 2,164 | 1,285 |
| Intangible Assets- Intellectual Property | 15,444 | 15,597 |
| | 17,608 | 16,882 |
| CURRENT ASSETS | | |
| Trade Receivables | 3,326 | 1,853 |
| Other Receivables Cash and cash equivalents | 285 | 246 |
| Deposits placed with licenced banks | 13,004 | 16,261 |
| Cash and bank balances | 1,014 | 1,833 |
| | 17,629 | 20,193 |
| CURRENT LIABILITIES | | |
| Trade Payables | 140 | 24 |
| Other Payables | 5 | 433 |
| Hire purchase creditors | - | 124 |
| Term loan | - | 33 |
| | 145 | 614 |
| NET CURRENT ASSETS | 17,484 | 19,579 |
| | 43,056 | 42,243 |
| Financed by: | | |
| Share capital | | |
| Ordinary shares of RM0.10 each Reserves | 20,000 | 20,000 |
| Share Premium | 14,462 | 14,462 |
| Retained Profit | 8,594 | 7,535 |
| | 43,056 | 41,997 |
| NON CURRENT LIABILITIES | | |
| Hire purchase creditors | - | 124 |
| Term loan | - | 122 |
| | 43,056 | 42,243 |
| Net tangible assets per share (RM) | 0.1272 | 0.1256 |

The Condensed Balance Sheet should be read in conjunction with the audited financial statements for the financial year ended 29 February 2004.



(Company No: 253387 - W) (Incorporated in Malaysia)

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CONDENSED INCOME STATEMENT

| | INDIVIDUAL QUARTER | | CUMULATIVE QUARTER | | |
|--|----------------------|-------------------|--------------------|-------------------|--|
| | Current Preceding Yr | | Current | Preceding Yr | |
| | Yr Quarter | Corresponding | Yr To Date | Corresponding | |
| | 21.05.2004 | Quarter | 21.05.2004 | Yr To Date | |
| | <u>31-05-2004</u> | <u>31-05-2003</u> | <u>31-05-2004</u> | <u>31-05-2003</u> | |
| | RM '000 | RM '000 | RM '000 | RM '000 | |
| Revenue | 2,672 | N/A | 2,672 | N/A | |
| Cost of services | (325) | N/A | (325) | N/A | |
| Gross profit | 2,347 | N/A | 2,347 | N/A | |
| Other income | 70 | N/A | 70 | N/A | |
| Administration expenses | (895) | N/A | (895) | N/A | |
| Depreciation and amortisation | (445) | N/A | (445) | N/A | |
| Operating profit | 1,077 | N/A | 1,077 | N/A | |
| Finance costs | (18) | N/A | (18) | N/A | |
| Profit before tax | 1,059 | N/A | 1,059 | N/A | |
| Taxation | - | N/A | - | N/A | |
| Profit after tax | 1,059 | N/A | 1,059 | N/A | |
| Minority interests | | N/A | | N/A | |
| Net profit for the period | 1,059 | N/A | 1,059 | N/A | |
| Earnings per share (sen) : - basic (10 sen par value) | 0.53 | N/A | 0.53 | N/A | |

The Condensed Income Statements should be read in conjunction with the audited financial statements for the financial year ended 29 February 2004.

asiaEP Berhad is in its first year of listing on the MESDAQ Market and as such, no corresponding figures for the quarter ended 31 May 2003 have been included.



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CONDENSED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 31 MAY 2004

| Group | Share <u>capital</u> RM'000 | Share <u>premium</u> RM'000 | Distributable Retained <u>profits</u> RM'000 | <u>Total</u> RM'000 |
|-----------------------------------|-----------------------------------|-----------------------------------|---|------------------------|
| As at 28 February 2003 | 14,000 | 4,182 | 4,905 | 23,087 |
| Issue of shares | 6,000 | 12,000 | - | 18,000 |
| Listing expenses | - | (1,720) | - | (1,720) |
| Net profit for the financial year | - | - | 2,630 | 2,630 |
| As at 29 February 2004 | 20,000 | 14,462 | 7,535 | 41,997 |
| Net profit for the period | - | - | 1,059 | 1,059 |
| As at 31 May 2004 | 20,000 | 14,462 | 8,594 | 43,056 |

The Condensed Statement of Changes in Equity should be read in conjunction with the audited financial statements for the financial year ended 29 February 2004.



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CONDENSED CASH FLOW STATEMENT FOR THE PERIOD FROM 1 MARCH 2004 TO 31 MAY 2004

| | 1.3.2004 to <u>31.05.2004</u> RM '000 |
|--|--|
| CASH FLOWS FROM OPERATING ACTIVITIES | |
| Profit for the period | 1,059 |
| Adjustments for: | |
| Amortization of development costs | 55 |
| Amortization of Intellectual Property | 153 |
| Depreciation | 237 |
| Interest expense | 18 |
| Operating profit before working capital changes | 1,522 |
| Changes in working capital: | |
| Trade and other receivables | (1,512) |
| Trade and other payables | (312) |
| Cash used in operations | (302) |
| Development cost paid | (765) |
| Net cash used in operating activities | (1,067) |
| CASH FLOWS FROM INVESTING ACTIVITIES | |
| Purchase of property, plant and equipment | (2,588) |
| Fixed deposits discharged as collateral | 140 |
| Net cash used in investing activities | (2,448) |
| CASH FLOWS FROM FINANCING ACTIVITIES | |
| Repayment of term loan and other borrowings | (403) |
| Interest paid | (18) |
| Net cash used in financing activities | (421) |
| Net decrease in cash and cash equivalents | (3,936) |
| The decrease in easil and easil equivalents | (3,750) |
| Cash and cash equivalents at beginning of financial period | 17,954 |
| Cash and cash equivalents at end of financial period | 14,018 |
| Cash and cash equivalents comprise | |
| Cash and bank balances | 1,014 |
| Deposits | 13,004 |
| | 14,018 |
| | |

The Condensed Cash Flow Statement should be read in conjunction with the audited financial statements for the financial year ended 29 February 2004.



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A1. BASIS OF PREPARATION

The accounting policies and methods of computation adopted by the Company in the interim financial statements are consistent with those adopted for the financial year ended 29 February 2004.

A2. AUDIT REPORT OF PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report on the financial statements for the year ended 29 February 2004 was not qualified.

A3. SEASONALITY OR CYCLICALITY OF INTERIM OPERATIONS

The Company's business operations are not affected by any significant seasonal or cyclical factors.

A4. UNUSUAL ITEMS AFFECTING ASSETS, LIABILITIES, EQUITY, NET INCOME OR CASH FLOWS

During the quarter under review, there were no items or events that arose, which affected assets, liabilities, equity, net income or cash flows, that are unusual by reason of their nature, size or incidence.

A5. CHANGES IN ESTIMATES

There were no changes in estimates that had a material effect in the current quarter.

A6. ISSUANCE, CANCELLATIONS, REPURCHASES, RESALE AND REPAYMENTS OF DEBT AND EQUITY SECURITIES

There were no issuances and repayment of debt and equity securities, share buy-backs, share cancellation, shares held as treasury shares or resale of treasury shares for the current financial period to date.

A7. **DIVIDENDS**

No dividends were paid during the quarter under review.

A8. SEGMENTAL REPORTING

There is no segmental reporting for the Company's businesses as the Company is involved in a single business entity.



A9. VALUATIONS OF PROPERTY, PLANT AND EQUIPMENT

The Company did not carry out any valuation on its property, plant and equipment.

A10. MATERIAL EVENTS SUBSEQUENT TO THE CURRENT QUARTER

There were no material events since the end of this current quarter up to date of this announcement.

A11. CHANGES IN COMPOSITION OF THE COMPANY

There were no changes in composition of the Company for the current quarter.

A12. CONTINGENT LIABILITIES

There were no contingent liabilities other than those disclosed in the section on Borrowings and Material Litigation.

ADDITIONAL INFORMATION REQUIRED BY THE LISTING REQUIREMENTS

B1. REVIEW OF THE RESULTS FOR THE QUARTER ENDED 31 MAY 2004

During the quarter under review, the Company registered sales and gross profit of approximately RM2.7 million and RM2.3 million respectively. There is an overall improvement when compared to the sales and gross profit of the previous quarter of approximately RM2.2 million and RM1.8 million respectively.

B2. MATERIAL CHANGE IN PROFIT BEFORE TAX IN COMPARISON TO THE PREVIOUS QUARTER

During the quarter under review, the Company registered a profit before tax of approximately RM1.1 million when compared to the previous quarter of approximately RM114,000. This increase in profit before tax is mainly attributable to an increase in turnover by approximately RM502,000 and a decrease in administrative expenses of approximately RM574,000

B3. CURRENT YEAR PROSPECTS

In the light of the growth of the IT and IT related industries both locally and globally, the Company is expected to benefit from this positive development. As such, the Directors anticipate that the Company will achieve better performance for the current financial year as compared to that of the previous financial year.

B4. PROFIT FORECAST

Not applicable.



B5. TAXATION

The Company was granted pioneer status by the Ministry of Trade and Industry under the Promotion of Investment Act, 1986 for a period of five years commencing 1 March 1998. Furthermore, the Company was granted the MSC Status, which entitles the Company to have tax incentives for five years, with effect from 4 March 1998. Upon expiration in March 2003, the Company has renewed its status for another five years. On 28 July 2003, the Company had obtained approval for a further extension of 5 years to its tax-free status for the Company. As such, the Company's income is not subject to any tax during the quarter.

B6. PROFITS OR LOSSES ON DISPOSAL OF UNQUOTED INVESTMENT/EQUITIES

The Company does not have any equity investment as at 31 May 2004.

B7. QUOTED AND MARKETABLE SECURITIES

The Company does not have quoted and marketable securities as at 31 May 2004.

B8. STATUS OF CORPORATE PROPOSALS ANNOUNCED BUT NOT COMPLETED

The Company was listed on the MESDAQ Market of the MSEB on 16 January 2004. There were no corporate proposals announced but not completed as at the date of this announcement other than the PROPOSED ESTABLISHMENT OF AN EMPLOYEE SHARE OPTION SCHEME ("PROPOSED ESOS") which was announced to the Bursa Malaysia on 11 May 2004.

B9. BORROWINGS

The Company does not have any borrowings as at 31 May 2004.

B10. OFF BALANCE SHEET FINANCIAL INSTRUMENTS

There are no financial instruments with off balance sheet risks as at the date of this report.

B11. MATERIAL LITIGATION

Save for the following, asiaEP is not engaged in any material litigation, claim or arbitration either as plaintiff or defendant, which may have a material effect on the financial position of asiaEP and the Directors do not have any knowledge of any proceedings, pending or threatened, against asiaEP or of any facts which is likely to give rise to any proceedings which may materially and adversely affect the financial position or business of asiaEP;

(i) Kuala Lumpur High Court Suit No. D5-22-1910-00
Parties: asiaEP Sdn. Bhd. v A-Zone (M) Sdn. Bhd and Lee Keong Sek

The case is presently at the stage of proceeding to Pre-Trial Case Management. The solicitors representing the Company are of the view that the suit may take 2 to 5 years to reach trial.



B11. MATERIAL LITIGATION (Cont'd)

(ii) High Court Originating petition No D3-26-31-2001
Petitioner : Lee Chin Sin
Respondents : Asia Electronic Publication (Johor) Sdn. Bhd. & 4 others (Tan Boon Nunt, Lee Suet Hong, Ee Yok Seng and Tan Soong Ling)

The Company has been joined as the 6th Respondent in the Petition. The Company has directed its solicitors to appeal against this to the Court of Appeal and the solicitors are in the midst of preparing the necessary papers in relation thereto.

To mitigate any effect of this lawsuit to the Company, the Directors of asiaEP, Tan Boon Nunt and Lee Suet Hong have provided a letter of indemnity to the Company to indemnify the Company against all claims, losses, damages, costs, fees and expenses arising in the event the Petitioner is successful against the Company. The letter was submitted to the KLSE on 12 November 2003. On the other hand, the solicitors are of the opinion the Petitioner will have an uphill task in persuading the Court to allow its claims.

 (iii) Kuala Lumpur High Court Suit No D6-22-1516-2003
Parties : Lee Chin Sin ("the Plaintiff") v asiaEP Berhad (the "Company"), Tan Boon Nunt and Lee Suet Hong

To mitigate any effect of this lawsuit to the Company, the Directors of asiaEP, Tan Boon Nunt and Lee Suet Hong have provided a letter of indemnity to the Company to indemnify the Company against all claims, losses, damages, costs, fees and expenses arising in the event the Petitioner is successful against the Company. The letter was submitted to the KLSE on 12 November 2003.

B12. EARNINGS PER SHARE

| (a) Basic earnings per share | | Quarter ended | | |
|-------------------------------|----------|-------------------|------------|--|
| | | <u>31.05.2004</u> | 29.02.2004 | |
| Net profit for the period | (RM'000) | 1,059 | 114 | |
| Weighted average number of o | ordinary | | | |
| shares for the purpose of ba | sic | | | |
| earnings per share | ('000) | 200,000 | 147,233 | |
| | | | | |
| Basic earnings per share | (sen) | 0.53 | 0.08 | |
| (b) Diluted earnings per shar | e | Not appl | icable | |

B13. PRE - ACQUISITION PROFIT

There were no pre-acquisition profits or losses for the period ended 31 May 2004.



B14. UTILISATION OF PROCEEDS

As at 31 May 2004, the Company has utilised approximately 33.7% of the proceeds raised from its Initial Public Offering in January 2004.

| | Proposed Amt | Actual Uti | lisation | Unused Amt. |
|---------------------------------|--------------|------------|----------|-------------|
| Nature of expenses | RM | RM | % | RM |
| Capital expenditure | 4,200,000 | 2,475,413 | 58.9 | 1,724,587 |
| Working Capital | 5,200,000 | 613,500 | 11.8 | 4,586,500 |
| Investment in foreign countries | 5,000,000 | - | - | 5,000,000 |
| R & D expenses | 1,500,000 | 783,486 | 52.2 | 716,514 |
| * Listing expenses | 1,300,000 | 1,398,995 | 107.6 | (98,995) |
| Repayment of borrowings | 800,000 | 788,842 | 98.6 | 11,158 |
| | 18,000,000 | 6,060,237 | 33.7 | 11,939,763 |

* Note: The actual total listing expenses was at approximately RM1.72 million where, the Company utilised only RM1,398,995 out of the listing proceeds to pay the listing expenses. The balance of the listing expenses were settled through the use of internally generated funds.

BY ORDER OF THE BOARD

DIRECTOR Kuala Lumpur Dated: 18 June 2004